

**From:** Nuel Kalaj [mailto:nuelkalaj@gmail.com]

**Sent:** Monday, September 07, 2009 1:51 PM

**To:** Roman Martin

**Subject:** OSSH Developments

Dear Mr. Roman,

First of all, I would like to express my regards to you personally and thank you and your company for your interest and engagement in Albania. It is my heart's desire that this interest and engagement will last for a very long time so that not only your company and my country will enjoy the benefits at the present but also those who will come after us. I would like to express once and again that it is my commitment to assist and support the interests of CEZ in Albania.

Because of this commitment of mine, I saw fit to inform you on the latest developments in OSSH, which CEZ privatized not long ago. I have also informed Mr. Petran on this, who is my contact person in CEZ. However, because of the gravity of the situation I decided to inform you as I trust your judgement as a successful business leader.

I would like to start by noting that I have been observing the situation in OSSH very closely throughout the years. I have been aware of the problems OSSH had while it was still a property of the Albanian state. In the same way today, I get information every day on what happens in OSSH all over Albania. Therefore, according to the information I own, there are many different issues in OSSH, some of which have also been acknowledged and recognized by CEZ, the collection of the debt for instance.

One of the most disturbing issues is the employment which is being done by CEZ Albania. There are many people being employed now who previously were employed by KESH and because of corruption or theft or incompetence they were fired from their previous employer. This situation is not happening only in Tirana but throughout the country.

Ex- Energy Police chief, Sokol Hysenaj, who was fired in 2004 because of non-fulfillment of his duties and corruption, is now the director of the sales department in OSSH.

This is one example and I can provide you with a whole list of names, but for the moment I do not believe names are relevant.

Most of the employees in CEZ Albania do not have the minimal possible knowledge of the problems present in OSSH and in my opinion, they are not very professional either.

Instead, they work hard on issues which are very irrelevant for the moment. Moreover, some of these are engaged to hold me back and keep me as far as possible from CEZ Albania as my active presence impedes them from achieving their personal goal on CEZ's expenses.

I would like to assure you Mr. Roman, that with the policies applied and the people CEZ Albania has employed or is advised by other sources to employ the success would be indeed minimal.

And frankly speaking I personally am sorry to see that after working for four years for CEZ and fighting that a serious and successful company, like CEZ, to enter in the energy sector in Albania, similar problems would ruin the fruit of the hard work Mr. Petran and me have performed for months and months and negotiation after negotiation to result to a successful privatization of OSSH.



I am informed that CEZ Albania has taken a loan from CEZ to deal with the collection of debt. We have always been open and willing to cooperate with CEZ Albania leaders and I believe there has been ground for work on different matters without coming to the point of taking a loan of that amount of money.

In my view, changes in OSSH are an inescapable course of action, which should happen in a fairly small amount of time. Otherwise, CEZ will be faced with the same problems the Austrian company EVN had in Macedonia or in the worst case go bankrupt.

I truly hope you will give the proper attention to this situation. I am open for a meeting with you to discuss and come to an agreement which would be to the interest of both parties.

Looking forward to hear from you.

Best regards,

Nuel Kalaj



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